



## Rutgers-Newark SBDC OPEN HOUSE Business Networking Meetings:

Day/Time: Wednesdays from 6:00pm – 8:00pm  
Dates: TBA (see latest RNSBDC Training Calendar)  
Venues: Sponsor's Location (multiple locations in Essex County)

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### Description:

The Rutgers-Newark SBDC Open House Business Networking Meetings are a business-to business networking event designed to give established businesses an opportunity to show off their business location while showcasing their business product and services to potential strategic partners attending the meeting. The Open House forums are hosted by a small business Sponsor or by small business friendly Corporate and Nonprofit business resource partners. Events are held at the sponsor's place of business. There is no cost to sign-up as a business host. In addition, this event provides great partnership opportunities between the Rutgers-Newark SBDC and our small business clients and supporters.

Each Business Open House Networking forum is hosted by a business Sponsor, at the sponsor's place of business. Sponsors will provide food and refreshments. All Open-House networking events are being held in Essex County. The 2008 Sponsors are: FEMWORKS; GNBDC; Newark Museum; Capital Lending; The Essex County Economic Development Cooperation; Creative Cottage; IFEL (The Institute for Entrepreneurial Leadership) & Rutgers-Newark SBDC.

COST: No cost

Who attends? **Businesses seeking to network with other businesses**

Why attend?

Great networking opportunity!  
Great visibility & business development opportunities!  
Great opportunities to establish strategic partnerships!  
Great discount incentives!

FOR REGISTRATION AND CONTACT

Email: [rnsbdc@newark.rutgers.edu](mailto:rnsbdc@newark.rutgers.edu); or call: 973-353-5950

## Event Organizer - Rutgers-Newark SBDC

The Rutgers-Newark Small Business Development Center is the premier provider of strategic, growth focused business training and technical assistance services to established small businesses and start-up entrepreneurs. The Center's motto which is "Right Strategy, Smart Growth" support our mission to help entrepreneurs and business owners start and grow sustainable, successful small business through the delivery of appropriate training and technical assistance services and programs. Our service delivery is guided by the principles that our Clients: (a) receive the right service in a timely and professional manner; (b) acquire the necessary business skills to enable them to become self-sufficient entrepreneurs and competent business managers; and (c) establish successful, long term businesses that will enhance their economic quality of life as well as their communities. The Rutgers-Newark SBDC is located in Newark, NJ and an affiliate of the Rutgers Business School- Graduate Programs in Newark & New Brunswick as well as the NJSBDC network, a non-profit 501 (C) (3) organization.